



General Services Administration (GSA)

HSPD-12 Program Management Office (PMO)
Support

Part 2 - Price Quotation Package

Request for Quote (RFQ): ID14160113 (eBuy RFQ1079368)

May 4, 2016

General Services Administration (GSA)

HSPD-12 Program Management Office (PMO) Support

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May 4, 2016

Submitted by:

Deloitte Consulting LLP

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**Technical POC and
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Contracts POC:

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Submitted To:

General Services Administration
Office of Administrative Services
Internal Acquisition Division
Attn: Bjorn Miller, Contract Specialist

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May 4, 2016

Bjorn Miller
Contract Specialist
General Services Administration
Office of Administrative Services
Internal Acquisition Division

RE: Request for Quote (RFQ): ID14160113 (eBuy RFQ1079368) HSPD-12 Program Management Office (PMO) Support

Dear Mr. Miller:

Deloitte¹ is pleased to submit our proposal to provide Program Management Office Support to the General Services Administration (GSA), Office of the Mission Assurance (OMA) Identity, Credential, and Access Management (ICAM) Division. We believe that our submission meets all of the requirements of the request, and demonstrates that Deloitte possesses the required level of skill and experience to perform the Performance Work Statement (PWS).

We are extremely proud of the team (collectively the "Deloitte team") that we have assembled to serve GSA. We have carefully selected our teammates because they are firms with GSA experience that have the skills and knowledge to complete the work. The Deloitte team is comprised of the following entities.

	DUNS	FSS 70 SIN 132 62 Contract Number
Deloitte Consulting LLP Task Order Lead	(b) (4)	GSA IT-70 Contract No. GS-35F-0617Y
(b) (4)		

We are excited by the prospect of working with you, and we hope our proposal conveys our commitment to provide distinctive client service and highly specialized talent to this project. Our submission consists of two (2) parts: Part 1 – Technical Capability Package and Part 2 – Price Quotation Package. Deloitte acknowledges receipt of all amendments.

If you have questions or require additional information, please contact me at (b) (6), (b) (4)
(b) (6), (b) (4). Should you have contractual questions, please contact (b) (6), (b) (4). Thank you.

Sincerely,

(b) (6), (b) (4)

Deloitte Consulting LLP

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1.0 Pricing Overview

Deloitte¹ presents its price quotation as part of our overall response to the General Services Administration (GSA) Office of Mission Assurance (OMA) Identity Credential and Access Management (ICAM) Division's Request for Quotation (RFQ) RFQ1079368/ID14150195 for support to GSA's Homeland Security Presidential Directive 12 (HSPD-12) Program. The Deloitte team consists of ABBTECH and Electrosoft, who remains on our team and will provide services as our subcontractors. Our proposal is prepared in strict accordance with the requirements specified within the RFQ. Deloitte's proposal also acknowledges the updated information provided by the Government in their response to industry questions to this RFQ.

We developed our proposed pricing based on our significant experience supporting the GSA ICAM HSPD-12 Program over the last decade: this ensures that our pricing is realistic and commensurate with the requirements of the tasks cited in the RFQ. As the incumbent, Deloitte requires no transition time or additional transition costs, which allows GSA to apply the transition budget to other more pressing areas. The Deloitte team will continue to provide the flexibility required by GSA to adapt to varying requirements, while maintaining the stability of the GSA Credential and Identity Management System (GCIMS). As a team, we also have a deep understanding of the program and data governance requirements of an HSPD-12 system, and that GCIMS houses personnel information of GSA employees and contractors. Based on our proven expertise in functional areas discussed in PWS Section 2.0, "Scope", we believe that we present the best value to GSA.

1.1 Proposed Pricing

Deloitte details and formats its pricing to follow the instructions set forth in the RFQ. Appendix A contains Deloitte's GSA Schedule IT-70 rate card. In response to the tasks outlined in the RFQ, we determined our proposed level of effort, our proposed mix of labor, and our proposed discounted rates to develop a reasonable pricing proposal that delivers best value to GSA.

1.1.1 Discounts

Deloitte's pricing within this Volume II – Price Quote emphasizes competitive pricing through discounts to Deloitte's published IT-70 hourly rates for SIN 132-62 with the resultant savings accruing to the Government. To demonstrate Deloitte's continued commitment to the GSA OMA ICAM Division, discounts up to (b) (4) are applied to Deloitte's published GSA Schedule IT-70 rates to arrive at our proposed fully-loaded hourly bill rates, which equates to approximately (b) (4) for all years in savings to GSA.

In response to the Government's request that offeror's identify the percentage discount being offered from FSS Pricing, Deloitte provides the resulting percentage reduction from our published GSA hourly rates by labor category in the above rate card offering for this effort. When required to provide percentages for RFQ compliance purposes, it is Deloitte's pricing practice that our offering is represented by the reduced hourly labor rates by contract period whereby the percentages reflect the resulting difference in published and offered rates and are not considered the basis thereof.


¹ As used in this document, 'Deloitte' means Deloitte Consulting LLP, which provides strategy, technology, and human capital consulting services; Deloitte & Touche LLP, which provides accounting, auditing, internal control and financial management support services. These entities are separate subsidiaries of Deloitte LLP. Deloitte & Touche LLP, an affiliate of the prime contractor Deloitte Consulting LLP, will also support the contract. (b) (4)

(b) (4) Deloitte Consulting LLP is not a certified public accounting firm. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

1.2 Proposed rate card

Deloitte has provided its proposed rate card table discounted from its GSA IT 70 Schedule.

Table 1.2-1. Deloitte's Rate Card

Proposed Labor Category	Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
IT Partner/Principal/Director					
IT Sr. Manager					
IT Manager					
IT Sr. Consultant					
IT Consultant					
IT Analyst					
Project Controller III					
Project Controller II					
Project Controller I					

1.3 Labor Category Crosswalk

Deloitte has provided the below table mapping its proposed IT 70 schedule labor categories to the proposed disciplines in Section 1.4 price schedule breakdown worksheet.

Table 1.3-1. Deloitte's IT 70 Schedule Mapped to HSPD-12's Disciplines

Proposed Labor Category	Discipline
IT Sr. Manager	HSPD-12 PM
	HSPD-12 SME
IT Manager	GCIMS Lead
	HSPD-12 Planning Lead
IT Sr. Consultant	Operations Lead
IT Consultant	GCIMS Senior Developer
	GCIMS Developer
IT Analyst	Operations Senior Analyst
	Operations Junior Analyst

1.4 Services and Price Schedule

Deloitte has provided both the services and price schedule and the price schedule breakdown worksheet forms as required by the Government's instructions.

Deloitte has developed the price schedule and associated breakdown using our discounted GSA IT 70 Schedule applied against the GSA required estimated quantity of total quoted hours by CLIN, which are provided in GSA's Price Schedule Breakout Worksheet.

SERVICES AND PRICE SCHEDULE

CLIN	Description	Quantity/Unit	Amount
0001*	Project Management Support**	1 Lump Sum	(b) (4)
0002*	Planning and Program Support**	1 Lump Sum	
0003*	Credentialing and Background Investigation Support**	1 Lump Sum	
0004*	Logical Access Management Support**	1 Lump Sum	
0005*	Physical Access Management Support**	1 Lump Sum	
0006*	PKI Management Support	1 Lump Sum	
0007*	GCIMS Support**	1 Lump Sum	
0001-0007*	Subtotal	1 Lump Sum	

*SAF (Subject to Availability of Funds [see Schedule Notes])

**Date of Award + 365 Calendar Days

GP# _____ (TBD)

1001*	Project Management Support**	1 Lump Sum	(b) (4)
1002*	Planning and Program Support**	1 Lump Sum	
1003*	Credentialing and Background Investigation Support**	1 Lump Sum	
1004*	Logical Access Management Support**	1 Lump Sum	
1005*	Physical Access Management Support**	1 Lump Sum	
1006*	PKI Management Support	1 Lump Sum	
1007*	GCIMS Support**	1 Lump Sum	
1001-1007*	Subtotal	1 Lump Sum	

*SAF (Subject to Availability of Funds [see Schedule Notes])

**365 calendar Days from end of 000X CLIN

GP# _____ (TBD)

2001*	Project Management Support**	1 Lump Sum	(b) (4)
2002*	Planning and Program Support**	1 Lump Sum	
2003*	Credentialing and Background Investigation Support**	1 Lump Sum	
2004*	Logical Access Management Support**	1 Lump Sum	
2005*	Physical Access Management Support**	1 Lump Sum	
2006*	PKI Management Support	1 Lump Sum	
2007*	GCIMS Support**	1 Lump Sum	
2001-2007*	Subtotal	1 Lump Sum	

*SAF (Subject to Availability of Funds [see Schedule Notes])

**365 calendar Days from end of 100X CLIN

GP# _____ (TBD)

SERVICES AND PRICE SCHEDULE

CLIN	Description	Quantity/Unit	Amount
3001*	Project Management Support**	1 Lump Sum	(b) (4)
3002*	Planning and Program Support**	1 Lump Sum	
3003*	Credentialing and Background Investigation Support**	1 Lump Sum	
3004*	Logical Access Management Support**	1 Lump Sum	
3005*	Physical Access Management Support**	1 Lump Sum	
3006*	PKI Management Support	1 Lump Sum	
3007*	GCIMS Support**	1 Lump Sum	
3001-3007*	Subtotal	1 Lump Sum	

***SAF (Subject to Availability of Funds [see Schedule Notes])**

****365 calendar Days from end of 200X CLIN**

GP# _____ (TBD)

4001*	Project Management Support**	1 Lump Sum	(b) (4)
4002*	Planning and Program Support**	1 Lump Sum	
4003*	Credentialing and Background Investigation Support**	1 Lump Sum	
4004*	Logical Access Management Support**	1 Lump Sum	
4005*	Physical Access Management Support**	1 Lump Sum	
4006*	PKI Management Support	1 Lump Sum	
4007*	GCIMS Support**	1 Lump Sum	
4001-4007*	Subtotal	1 Lump Sum	

***SAF (Subject to Availability of Funds [see Schedule Notes])**

****365 calendar Days from end of 300X CLIN**

GP# _____ (TBD)

TOTAL QUOTED CEILING PRICE (including base period and all option periods):

(b) (4)

*See Price Schedule Breakout Worksheet for detailed price breakout for total estimated yearly NTE amounts. Offerors shall complete all Breakout Worksheets providing detailed support information for proposed lump sum prices.

***Contractor shall note the GP# identified above on each invoice submission. A separate GP# shall be assigned to each CLIN.

***CEILING PRICE: In accordance with FAR 12.207(b)(ii)(B), notice is herein provided that the resultant Labor-Hour Task Order Award is limited to a ceiling price not-to-exceed the total quoted price as stipulated above. Any change in this stated ceiling price shall be made only upon written notice from the Contracting Officer via formal Contract modification.

QUOTATION PRICE SCHEDULE NOTES:

1. **GENERAL PRICING NOTE:** Offeror shall prepare pricing in accordance with the attached Request for Quotation (RFQ) and Performance Work Statement (PWS. As specified in the PWS, actual hours performed and materials provided are unknown at time of Solicitation and shall be provided by the Contractor at the fixed hourly rates quoted herein this Schedule. For evaluation purposes, total quoted hours by discipline shall equal the Estimated Quantity provided below (See Price Schedule Breakout Worksheet for estimated number of labor hour by CLIN) for that particular Labor Task.

2. **QUOTATION:** An Offeror asserts, by submission of its response to this Solicitation, that it shall honor its Quote for a period not less than ninety (90) days from date of submission. See Price Schedule Note No. 7, below, regarding special funding constraints applicable to this acquisition.

3. **LABOR HOUR UNIT PRICING:** Offeror shall submit fixed unit pricing on all items identified in the Price Schedule. For each hourly rate quoted in the pricing breakout worksheet below, the Offeror shall provide a backup table to show the hourly rate meets the minimum discount percentage established in its Contract. Offerors are encouraged to offer greater than the minimum discount. For purposes of price analysis, the Total Quoted Price (inclusive of all options) will be utilized for determination of Total Quoted Price during evaluation. Estimated quantities supplied herein this Schedule and/or the PWS shall be utilized by the Offerors in calculating its Total Quoted Price. Actual performance under the resultant Task Order may vary from the estimated quantities specified herein. FAR Provision 52.216-31 TIME-AND-MATERIAL/LABOR-HOUR PROPOSAL REQUIREMENTS – COMMERCIAL ITEM ACQUISITION applies to this acquisition.

4. **UNBALANCED PRICING:** Offerors are herein notified that pricing submitted which appears to be unbalanced, despite an otherwise acceptable total evaluated price, may be rejected. Specifically, unbalanced pricing may be determined present in an offer if the Government determines that the price of one or more contract line items (and/or its sub-items) is significantly over or understated as indicated by the application of appropriate analysis techniques. Any such offer may be rejected by the Government and receive no further consideration for award at the sole discretion of the Contracting Officer if the lack of pricing balance poses an unacceptable risk to the Government.

5. **EVALUATION OF OPTIONS AND DETERMINATION OF OVERALL QUOTED PRICE:** For pricing purposes, the Government will evaluate both the Base Period as well as all Optional Periods, collectively to determine overall quoted price for use in identifying the total priced offer. The Government is not obligated to award and/or exercise any item herein.

NOTE: FAR CLAUSE 52.217-5 - EVALUATION OF OPTIONS IS HEREBY INCORPORATED INTO AND MADE A PART OF THIS ORDER (see below).

6. **EXERCISE OF OPTIONS:** IAW FAR Clause 52.217-9 – OPTION TO EXTEND THE TERM OF THE CONTRACT, the Government reserves the right to require performance under this Task Order for up to four (4) one-year optional periods as per the Performance Work Statement. If determined required by the Government, Option CLINs shall be exercised IAW FAR 52.217-9.

7. **SUBJECT OF AVAILABILITY OF FUNDS:** Funds under this Task Order for Optional CLINs are not currently available. The Government's obligation for performance of the resultant Task Order is contingent upon the availability of funds in future fiscal years from which payment for contract purposes can be made. Notwithstanding the requirements of FAR 52.217-9 in the case of option exercise, no legal liability on the part of the Government for any payment may arise for performance under the resultant Task Order until funds are made available to the Contracting Officer for obligation and until the Contractor receives notice of availability, to be confirmed in writing by the Contracting Officer.

8. Offerors are advised award of subsequent option periods described herein shall be dependent upon the availability of additional funds at time of option exercise.

9. Offerors are advised that FAR CLAUSE 52.222-41 – SERVICE CONTRACT ACT OF 1965 AND 52.222-43 – FAIR LABOR STANDARDS ACT AND SERVICE CONTRACT ACT – PRICE ADJUSTMENT, as incorporated into the Contract shall apply to any non-exempt services performed.

PRICE SCHEDULE BREAKOUT WORKSHEET

CLIN	Description	QTY	UNIT	UNIT PRICE	Amount
0001	LABOR (Project Management Support)				
(For estimate purposes only, total number of estimated hours quoted for CLIN 0001 is (b) (4) hours)					
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	Subtotal				(b) (4)
0002	LABOR (Planning and Program Support)				
(For estimate purposes only, total number of estimated hours quoted for CLIN 0002 is (b) (4) hours)					
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	Subtotal				(b) (4)
0003	LABOR (Credentialing and Background Investigation Support)				
(For estimate purposes only, total number of estimated hours quoted for CLIN 0003 is (b) (4) hours)					
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	Subtotal				(b) (4)
0004	LABOR (Logical Access Management Support)				
(For estimate purposes only, total number of estimated hours quoted for CLIN 0004 is (b) (4) hours)					
	DISCIPLINE: (b) (4)		Hours	(b) (4)	
	Subtotal				(b) (4)

0005 LABOR (Physical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 0005 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

0006 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 0006 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

0007 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 0007 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
			Subtotal (b) (4)

I. **BASE AWARD ESTIMATED NTE TOTAL** (b) (4)

1001 LABOR (Project Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1001 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
			Subtotal (b) (4)

1002 LABOR (Planning and Program Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1002 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
			Subtotal (b) (4)

1003 LABOR (Credentialing and Background Investigation Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1003 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

1004 LABOR (Logical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1004 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

1005 LABOR (Physical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1005 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

1006 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1006 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

1007 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 1007 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

II. **OPTION PERIOD ONE AWARD ESTIMATED NTE TOTAL** (b) (4)

2001 LABOR (Project Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2001 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal (b) (4)

2002 LABOR (Planning and Program Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2002 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

2003 LABOR (Credentialing and Background Investigation Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2003 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

2004 LABOR (Logical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2004 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

2005 LABOR (Physical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2005 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

2006 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2006 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

2007 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 2007 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
Subtotal			(b) (4)

III. **OPTION PERIOD TWO AWARD ESTIMATED NTE TOTAL** (b) (4)

3001 LABOR (Project Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3001 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3002 LABOR (Planning and Program Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3002 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3003 LABOR (Credentialing and Background Investigation Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3003 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3004 LABOR (Logical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3004 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3005 LABOR (Physical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3005 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3006 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3006 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

3007 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 3007 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

IV. **OPTION PERIOD THREE AWARD ESTIMATED NTE TOTAL** (b) (4)

4001 LABOR (Project Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4001 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

4002 LABOR (Planning and Program Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4002 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

4003 LABOR (Credentialing and Background Investigation Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4003 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

4004 LABOR (Logical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4004 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal

4005 LABOR (Physical Access Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4005 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

4006 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4006 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
			Subtotal
			(b) (4)

4007 LABOR (PKI Management Support)

(For estimate purposes only, total number of estimated hours quoted for CLIN 4007 is (b) (4) hours)

DISCIPLINE:	(b) (4)	Hours	(b) (4)
DISCIPLINE:	(b) (4)	Hours	
DISCIPLINE:	(b) (4)	Hours	
			Subtotal
			(b) (4)

V.	OPTION PERIOD FOUR AWARD ESTIMATED NTE TOTAL	(b) (4)
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VI.	TOTAL QUOTED NTE PRICE (Items I + II + III + IV + V above)	(b) (4)
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1.5 Summary Pricing

Deloitte has provided a summary of our CLIN 0001 – 0007 pricing across the single Base and four Option Years, including total hours and price. As previously stated, Deloitte has developed the pricing using our discounted GSA IT 70 Schedule applied against the GSA required estimated quantity of total quoted hours by CLIN, which are provided in GSA's Price Schedule Breakout Worksheet.

Table 1.5-1. Summary Pricing

CLIN	Base Year		Option Year 1		Option Year 2		Option Year 3		Option Year 4		TOTAL	
	Hours	Price	Hours	Price	Hours	Price	Hours	Price	Hours	Price	Hours	Price
CLIN 0001	(b) (4)											
CLIN 0002												
CLIN 0003												
CLIN 0004												
CLIN 0005												
CLIN 0006												
CLIN 0007												
Total												

1.6 Proposed Task Pricing

Table 1.6-1. ALL CLINS – Base Year

CLIN 0001: Project Management Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0001 - Base Year				(b) (4)	(b) (4)

CLIN 0002: Planning & Program Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0002 - Base Year				(b) (4)	(b) (4)

CLIN 0003: Credentialing & Background Investigation Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Sr. Consultant					
IT Analyst					
Total CLIN 0003 - Base Year				(b) (4)	(b) (4)

CLIN 0004: Logical Access Management Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004 - Base Year				(b) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Base Year				(b) (4)	(b) (4)

CLIN 0006: PKI Management Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Base Year				(b) (4)	(b) (4)

CLIN 0007: GCIMS Support - Base Year					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Consultant					
IT Analyst					
Total CLIN 0007- Base Year				(b) (4)	(b) (4)

Table 1.6-2. ALL CLINS – Option Year 1

CLIN 0001: Project Management Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0001 - Option Year 1				(b) (4)	(b) (4)

CLIN 0002: Planning & Program Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0002 - Option Year 1				(b) (4)	(b) (4)

CLIN 0003: Credentialing & Background Investigation Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Consultant	(b) (4)				
IT Analyst					
Total CLIN 0003 - Option Year 1				(b) (4)	(b) (4)

CLIN 0004: Logical Access Management Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004 - Option Year 1				(b) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 1				(b) (4)	(b) (4)

CLIN 0006: PKI Management Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Option Year 1				(b) (4)	(b) (4)

CLIN 0007: GCIMS Support - Option Year 1					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Consultant					
IT Analyst					
Total CLIN 0007- Option Year 1				(b) (4)	(b) (4)

Tale 1.6-3. ALL CLINS – Option Year 2

CLIN 0001: Project Management Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0001 - Option Year 2				(b) (4)	(b) (4)

CLIN 0002: Planning & Program Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0002 - Option Year 2				(b) (4)	(b) (4)

CLIN 0003: Credentialing & Background Investigation Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Consultant	(b) (4)				
IT Analyst					
Total CLIN 0003 - Option Year 2				(b) (4)	(b) (4)

CLIN 0004: Logical Access Management Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004 - Option Year 2				(b) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 2				(b) (4)	(b) (4)

CLIN 0006: PKI Management Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Option Year 2				(b) (4)	(b) (4)

CLIN 0007: GCIMS Support - Option Year 2					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Consultant					
IT Analyst					
Total CLIN 0007- Option Year 2				(b) (4)	(b) (4)

Table 1.6-4. ALL CLINS – Option Year 3

CLIN 0001: Project Management Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0001 - Option Year 3				(b) (4)	(b) (4)

CLIN 0002: Planning & Program Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0002 - Option Year 3				(b) (4)	(b) (4)

CLIN 0003: Credentialing & Background Investigation Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Consultant	(b) (4)				
IT Analyst					
Total CLIN 0003 - Option Year 3				(b) (4)	(b) (4)

CLIN 0004: Logical Access Management Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004 - Option Year 3				(b) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 3				(b) (4)	(b) (4)

CLIN 0006: PKI Management Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Option Year 3				(b) (4)	(b) (4)

CLIN 0007: GCIMS Support - Option Year 3					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Consultant					
IT Analyst					
Total CLIN 0007- Option Year 3				(b) (4)	(b) (4)

Table 1.6-5. ALL CLINS – Option Year 4

CLIN 0001: Project Management Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0001 - Option Year 4				(b) (4)	(b) (4)

CLIN 0002: Planning & Program Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
IT Manager					
IT Sr. Consultant					
Total CLIN 0002 - Option Year 4				(b) (4)	(b) (4)

CLIN 0003: Credentialing & Background Investigation Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Consultant	(b) (4)				
IT Analyst					
Total CLIN 0003 - Option Year 4				(b) (4)	(b) (4)

CLIN 0004: Logical Access Management Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0004 - Option Year 4				(b) (4)	(b) (4)

CLIN 0005: Physical Access Management Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0005 - Option Year 4				(b) (4)	(b) (4)

CLIN 0006: PKI Management Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Sr. Manager	(b) (4)				
Total CLIN 0006 - Option Year 4				(b) (4)	(b) (4)

CLIN 0007: GCIMS Support - Option Year 4					
Labor Category	GSA IT 70 Rate/Hr	Discount	Proposed Rate/Hr	Estimated Hours	Price
IT Manager	(b) (4)				
IT Consultant					
IT Analyst					
Total CLIN 0007- Option Year 4				(b) (4)	(b) (4)

1.7 Invoicing

Deloitte proposes to invoice monthly with submission of our monthly status reports utilizing standard billing formats that conform to Deloitte's established billing policies and procedures and align with the subsequent Task Order invoicing instructions. Payment terms for invoices are net 30 days.

Payment terms for invoices are net 30 days.

Deloitte Consulting LLP
P.O. Box 844717
Dallas, TX 75284-4717

For electronic payment, wire transfers, and ACH payments:

(b) (4)

For overnight remittance only:

(b) (4)

Email remittance detail to:

(b) (4)

1.8 Travel and other Direct Costs (ODCs)

Deloitte does not include any travel or ODCs in our proposed price. Should the need arise for travel and other direct costs during the execution of this contract, Deloitte will obtain authorization from the Contracting Officer Representative (COR) prior to incurring or invoicing for any of these costs.

Authorized and approved travel costs and ODCs will be incurred and invoiced in accordance with Federal Travel Regulations. Lodging and meals will be invoiced in accordance with the more restrictive of firm policy or the standard per diem rates referenced in FAR 31.205-46.


1.8.1 General and Administrative (G&A)

Deloitte will apply General and Administrative (G&A) expense to all travel costs and ODC's at the then-current G&A expense rate as is our disclosed practice to do so, in accordance with our IT-70 Schedule.

1.9 Validity

This offer is valid for 90 days from the date of submission, May 4, 2016

1.10 Assumptions and Clarifications

- (b) (4)
- 

- (b) (4) [REDACTED]

Appendix A – GSA IT 70 Rate Card

Table A-1. Deloitte's GSA IT 70 Rate Card

Proposed Labor Category	Year 4: 09/07/15 - 09/06/16	Year 5: 09/07/16 - 09/06/17
IT Partner/Principal/Director	(b)	(4)
IT Sr. Manager		
IT Manager		
IT Sr. Consultant		
IT Consultant		
IT Analyst		
Project Controller III		
Project Controller II		
Project Controller I		